



AADIYOGI

CONSULTING SERVICES LLP

'WHEN INNOVATION LEADS TO PERFECTION'



Single Platform For Complete Healthcare & Hospital Solutions

**EXPLORE
EXPERIENCE
EXCEL**



DIRECTOR'S MESSAGE

DEAR CURRENT AND FUTURE CLIENTS:

Welcome to the Aadiyogi Consulting Services LLP. At ACSL, we are fortunate to have combined the talent of Several experienced consultants & Human Resources Experts in the healthcare industry.

Our corporate goal is to provide each client executive level experience with Minimum budget and to assist them economically in their esteemed organizations. HOSPITAL OPERATION & MANAGEMENT, ACCREDITATION (NABH, JCI), RECRUITMENT & PAYROLL MANAGEMENT, MARKETING, BRANDING & PROMOTION.

The current health care environment is no doubt a challenging one. Our consultants have the experience and capabilities to quickly and effectively assist our clients.

We hope you take the opportunity to go through our detailed brochure and visit the website to learn More about the work of ACSL.



Hemanth D.

Founder & CEO

Aadiyogi Consulting Services LLP

AADIYOGI CONSULTING SERVICES

Aadiyogi Consulting Services aims to play an integral role in the long term development of Healthcare facilities.

OUR MISSION	OUR VISION
<p>We empower our people to be skilled and customer oriented to differentiate Ourselves from others. This leads to long term growth in Partnerships with our clients.</p>	<p>To be the preferred Partner and Consulting firm in PAN INDIA region and to be the leader in identifying Challenges, by delivering quality services, comprehensive solution, thought leadership and best in class resources</p>

OUR SCOPE OF WORKS

HOSPITAL OPERATIONS & MANAGEMENT

ACCREDITATION (NABH, JCI)

RECRUITMENT & PAYROLL MANAGEMENT

MARKETING, BRANDING & PROMOTION

WHO WE ARE

We would like to introduce ourselves as one of the emerging Consulting Services for Healthcare & hospital in terms of HOSPITAL OPERATION & MANAGEMENT, ACCREDITATION (NABH, JCI), RECRUITMENT & PAYROLL MANAGEMENT, MARKETING, BRANDING & PROMOTION. We proudly mark our presence in Mumbai, Lucknow & Varanasi.

WHY CHOOSE US

1.Expertise :

We have a dedicated team of experts offering a wealth of knowledge from industry challenges and business trends to day-day operations and processes optimization thus helping you grow your business.

2.Cost Saving:

We help you improve your processes and operations, which can lead to increased productivity, efficiency, and profitability.

3.Competitive Advantage :

We give you a competitive advantage by bringing in best practices and cross-industry knowledge into your business strategy. We also help you clarify your goals and the direction of your business and align your organization to make it happen faster and easier.

4.Customization:

We understand your specific needs and challenges before developing a tailor-made solution that is unique to your business. This customization ensures you get the most out of your consultation and the recommendations are relevant to your business. Therefore, whether you need help with a specific project or you're looking for long-term assistance, we can create customized solutions to fit your requirements.

5.Accomplishing Short term goals

We help you to accomplish your short term goals from planning to execution. we help you with the research, planning, execution, and change management with your team. Coupled with our expertise, we help you avoid common pitfalls and ensure that your project is successful.

6.Leveraging new skills

We help your team to acquire new skills to scale your business with continual training and documentation process.

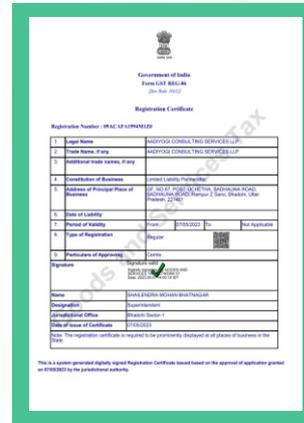
7.Uniformity and dilution in process

We help business owners to focus in their concerned areas of practise thus minimizing their required involvement in management and promotions.

8.Smooth functioning

We design organograms, plan manpower, conduct training and evaluation to ensure organization functions smoothly.

OUR ACHIEVEMENTS



To Serve our clients we have a competent and dedicated team of over 36 experts Professionals & more than 80+ freelancer who form the backbone of our organization.

As a Customer Centric organization we have developed a reputation for high degree of Sensitivity to client expectation and our speedy and qualitative response.

CORE VALUES

Transparency

Open Communication

Collective and collaborative decisions

Confidentiality

Maintain Trust

Client data and information secrecy

Performance Excellence

Provide Excellent Services

Achieve high quality standards

Sustainability

Continous Improvement

Provide enduring solutions to clients

Customization

Contextualization

Tailored need based solutions

Mutual Understanding

Two-way information Sharing

Respecting client's values & perspective

CORE SERVICES

Human Resource Management	Facility Management
Branding & Promotions	Hospital Quality Management
Marketing & Business Development	Hospital Operations
Patient Relationship Management-PRM	Hospital Information Management

HOSPITAL OPERATIONS & MANAGEMENT CONSULTING

We provide assistance in:

- Providing hospital facility management covering a wide range of activity such as maintenance of equipment, closure of non clinical requests , repairs and maintenance with in facility ensuring high levels of cleanliness and hygiene.

Expenses, support services, equipment maintenance and repair, statutory complines ,prepare budgets , implement safety norms, adverse events, procurement, material consumption , OT & ICU management system, patient grievance handling , employee interaction, organize and review meetings, feedback system, swot analysis , profit & loss analysis ,billing process , regular reviews with the doctors as per SOPs , manuals , policies , check list .

Ensuring proper functioning of areas such as Reception, OP registration, Doctor Appointments, Out Patient Follow-up, Discharged patient follow-up, procedure follow-up, availability of materials .

Providing transparent hospital information management system that helps in managing and monitoring financials related to outpatient, inpatient, clinical, diagnostic, pharmaceutical .This will include routine reporting systems, administrative data, attendance matrix, financial statement.

HOSPITAL QUALITY & ACCREDITATION CONSULTING

We provide assistance in:

· Gap Assessment and Analysis based on NABH, NABL, QCI.

Develop & Review Hospital Plan for Accreditation.

· Orientation, training & Assistance in developing organizational quality structure & culture.

Assist organization and formulation of committees & teams guiding on the development of Quality Assurance Program.

Assist in development of documents (SOPs, Manuals, Policies instructions for the hospital, departments & infection control).

Assist in development of record keeping Program of healthcare facility through guidance on organizing of records & develop of formats.

Organization of Training programs throughout the accreditation preparation process.

Training of Pre-Identified Hospital staff on NABH Methodology for accreditation.

Development of performance indicators and data Collection & its analysis.

Facilitation on the development of a facility assessment program through training of facility staff to conduct assessments, assistance in organizing for internal assessments, facilitation in the conduction of mock drills, internal assessments and assistance in evaluating the results of Internal assessment

Monitoring of accreditation program activities documentation, effectiveness of training program & organizing referral training programs as per need identified

HOSPITAL RECRUITMENT CONSULTING

We provide assistance in:

We act as a conduit between Healthcare organizations and hospital job seeker (Doctors, Nurses, Surgeon, Technician and non-clinical staff). we endeavors to place right Candidate in the right organization. We have been successfully Serving to Several mid and large-sizes hospital/Healthcare organization across India.

ACSL has massive experience in providing quality staff in Medical/Healthcare industries on Regular, Contractual, Third Party Payroll & freelancer basis like:-

- ✓ Super Specialists (DM/Mch)
- ✓ Specialists (MD / MS)
- ✓ Resident (MBBS / BAMS / BUMS / BHMS)
- ✓ Nursing (Anm / Gnm / Bsc / Msc)
- ✓ Paramedical and Auxiliary Staff
- ✓ GDA / Housekeeping and etc.
- ✓ Non Clinical Staff - Accountant, HR, Executives, IT, F&B, Admin, sales, BME, Digital Marketing Executive etc.

MARKETING, BRANDING & PROMOTION

We provide assistance in:

Formulate and propose various marketing strategies and execute various activities planned as per phase wise marketing plans for example, Workshops Camps, Patient Education Program and Lifestyle Management Program and provide weekly progress report and statistics to the hospital.

Traditional and digital marketing strategies to build a positive reputation ,attract patients ,increase brand visibility, promote hospital USP and establish trust within the community.

- 🕒 Create a patient-centric website
- 🕒 Ensure you rank on search engines
- 🕒 Exercise your brand on social media
- 🕒 Run hospital advertising campaigns
- 🕒 Add a human Element to your brand
- 🕒 Engage in the community
- 🕒 Build long-term relationship for short-term care
- 🕒 Engage your patients with frequent email campaigns
- 🕒 Prioritize patient engagement in your hospital marketing plan
- 🕒 Collect patient reviews

RECRUITMENT



- ⦿ Potential Candidates Hunting.
- ⦿ Reviewing Resumes and Initial screening.
- ⦿ Recruitment Tracker Achievement.
- ⦿ Conducting Tests and interviews.
- ⦿ Negotiating employee Salary.
- ⦿ Act as a mediator between job candidates and employers regarding salary, benefits, training, promotions.
- ⦿ Reviewing and improving recruitment policies to ensure a higher rate of Selections.
- ⦿ Replacement of candidates as per client needs.
- ⦿ Faster Turnaround time.
- ⦿ Wide industry skill database for the perfect match.
- ⦿ Pre-joining Training assistance to candidates.

WHAT OUR CUSTOMER SAYS

“

When we decided to expand our facility in COVID time, ACS HR helped us in doctors, nurses and technicians in possible fastest way"

-Leading Mumbai Hospital.

”

“

Thanks to professional team of ACS HR in finding suitable job in my desired city"

-Dr. Sukhdev, Senior Intensivist.

”

“

"ACS HR helped me a lot in manpower recruitment for my new opened Hospital"

-Dr. Madan Mohan Agrawal
Lucknow.

”

OUR SOME ESTEEMED CLIENTS



Navjivan hospital



Prime hospital



Apex clinic



JIVAN HEART
HOSPITAL



OFFICE ADDRESS

Registered office:- 67, Badhauna, Uchetha, Bhadohi-221401

Regional office:- V115+18CV, Vijaipur Colony, Vibhuti Khand,
Gomti Nagar, Lucknow, Uttar Pradesh 226010

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Gokhleroad, Dadar west, mumbai-400028

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